



## Vanessa Cole

### COLE KLEIN BUILDERS

#### CONTACT

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Vanessa has been passionately leading Cole Klein Builders since 2016, with a vision to transform the company into the "Chick-fil-A" of affordable housing. This vision is rooted in building a company founded on faith-based principles, delivering not only a quality product but also exceptional service through a dedicated team. Her commitment to these values has been instrumental in the company's growth and success.

Under Vanessa's leadership, Cole Klein Builders has seen the completion of fifty homes and the development of several communities, with a sales volume pipeline of \$135 million. This impressive portfolio includes several significant projects, such as a 1500-acre development, a 100-acre project, a 43-acre community, and an 18-acre development, which is set to be Houston's first 3D print micro home community.

In her role, Vanessa excels in building strong relationships with a diverse range of stakeholders, including office and field personnel, architects, engineers, city officials, investors, subcontractors, suppliers, and homebuyers. Her ability to forge robust networks and strategic partnerships has been a key factor in raising private capital and ensuring compliance with city and county regulations.

Additionally, Vanessa oversees sales and marketing, collaborates with her team on strategies for continuous improvement, and regularly reviews project schedules and budgets. Her hands-on approach ensures that all major milestones are met, maintaining the high standards that Cole Klein Builders is known for.

Vanessa's leadership style is characterized by her commitment to excellence and her ability to inspire her team to deliver their best. As Cole Klein Builders continues to grow and take on new challenges, Vanessa's vision remains clear: to be a beacon of quality, service, and faith-based principles in the affordable housing sector.

Vanessa's Notable Awards and Civic Affiliations Include:

- Top Producing Team - Keller Williams Met (2013)
- Houston Business Journal - Top Real Estate Team Winhill Advisors - Kirby (2014 - 2018)
- Fox 26 Houston News Feature - What you need to know before buying your first home (2020)
- Floor & Décor Influencer Collaboration (2020-2021)
- KPRC2 News Feature - Affordable Housing (2021)
- Guest Panelist, Houston Businesswomen Association (2021)
- Guest Panelist, Women in Real Estate (2022)
- Guest Speaker, Texas A&M Real Estate Land Development Class (2022)
- Moderator, Black Real Estate Week (2023)
- Board Member, MUD 7
- Board Member, Scenic Houston
- Member, New York Real Estate Chamber
- Member, Greater Houston Builder Association